



SIL MUTUAL FUND PERSONAL LUMP SUM SCHEME

# SIL Balanced Plus Fund

This fund update was first made publicly available on: 27 September 2018

### What is the purpose of this update?

This document tells you how the SIL Balanced Plus Fund has performed and what fees were charged. The document will help you to compare the fund with other funds. Superannuation Investments Limited prepared this update in accordance with the Financial Markets Conduct Act 2013. This information is not audited and may be updated.

### Description of this fund

The SIL Balanced Plus Fund invests mainly in growth assets (equities and listed property) with some exposure to income assets (cash and cash equivalents and fixed interest). The fund also can have a small exposure to alternative assets.

The fund aims to achieve a return (after the fund charge and before tax) on average over rolling three year periods that outperforms the composite index.

Total value of the fund (\$)	99,214,643
Number of investors in the fund	2,241
The date the fund started	18 May 1959

### What are the risks of investing?

Risk indicator for the SIL Balanced Plus Fund:



The risk indicator is rated from 1 (low) to 7 (high). The rating reflects how much the value of the fund's assets goes up and down. A higher risk generally means higher potential returns over time, but more ups and downs along the way.

To help you clarify your own attitude to risk, you can seek financial advice or work out your risk profile at [www.sorted.org.nz/tools/investor-kickstarter](http://www.sorted.org.nz/tools/investor-kickstarter).

Note that even the lowest category does not mean a risk-free investment, and there may be other risks that are not captured by this rating.

This risk indicator is not a guarantee of a fund's future performance. The risk indicator is based on the returns data for the five years ended 30 June 2018. While risk indicators are usually relatively stable, they do shift from time to time. The risk indicator will continue to be updated in future fund updates.

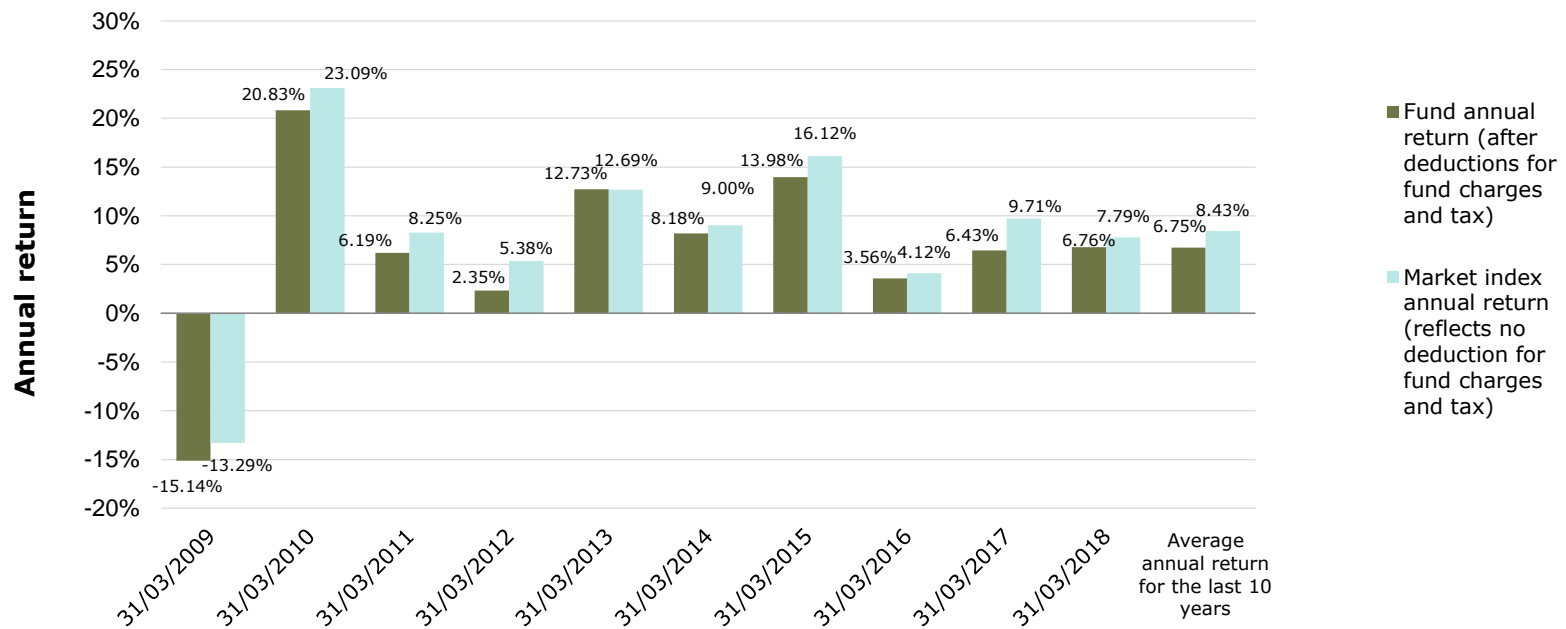
How has the fund performed?

	Average over past five years	Past year
<b>Annual return</b> (after deductions for charges and tax)	8.39%	9.62%
<b>Annual return</b> (after deductions for charges but before tax)	9.61%	10.05%
<b>Market index annual return</b> (reflects no deduction for charges and tax)	10.00%	10.31%

The market index annual return is calculated using the target investment mix and the indices of each asset class.

Additional information about the market index is available in the statement of investment policy and objectives on the scheme register at [business.govt.nz/disclose](http://business.govt.nz/disclose).

**Annual return graph**



This shows the return after fund charges and tax for each of the last 10 years ending 31 March. The last bar shows the average annual return for the last 10 years, up to 30 June 2018.

**Important:** This does not tell you how the fund will perform in the future.

Returns in this update are after tax at the highest prescribed investor rate (PIR) of tax for an individual New Zealand resident. Your tax may be lower.

**What fees are investors charged?**

Investors in the SIL Balanced Plus Fund are charged fund charges. In the year to 30 June 2018 these were:

	<b>% of net asset value</b>
<b>Total fund charges</b>	<b>0.86%</b>
<i>Which are made up of:</i>	
<b>Total management and administration charges</b>	<b>0.86%</b>
<i>Including:</i>	
Manager's basic fee	0.75%
Other management and administration charges	0.11%
<b>Total performance based fees</b>	<b>0.00%</b>
	<b>Dollar amount per investor</b>
<b>Other charges</b>	
Other charges	\$0

Investors are not currently charged individual action fees for specific actions or decisions (for example, for withdrawing from or switching funds).

Small differences in fees and charges can have a big impact on your investment over the long term.

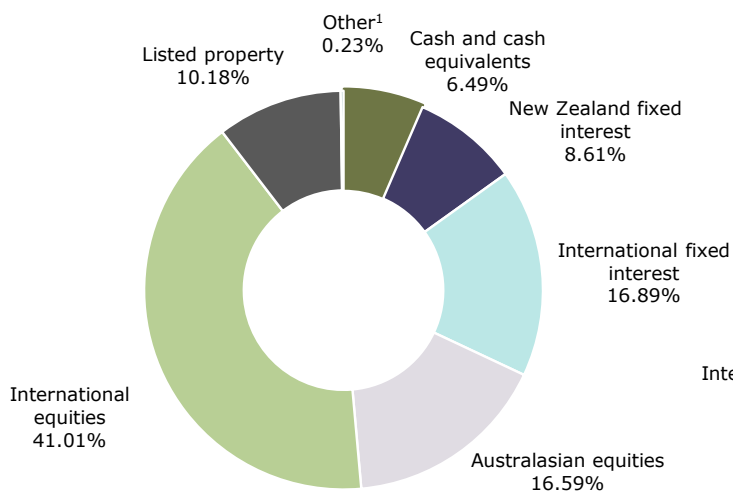
**Example of how this applies to an investor**

Sarah had \$10,000 in the fund at the start of the year and did not make any further contributions. At the end of the year, Sarah received a return after fund charges were deducted of \$962 (that is 9.62% of her initial \$10,000). Sarah did not pay any other charges. This gives Sarah a total return after tax of \$962 for the year.

**What does the fund invest in?**

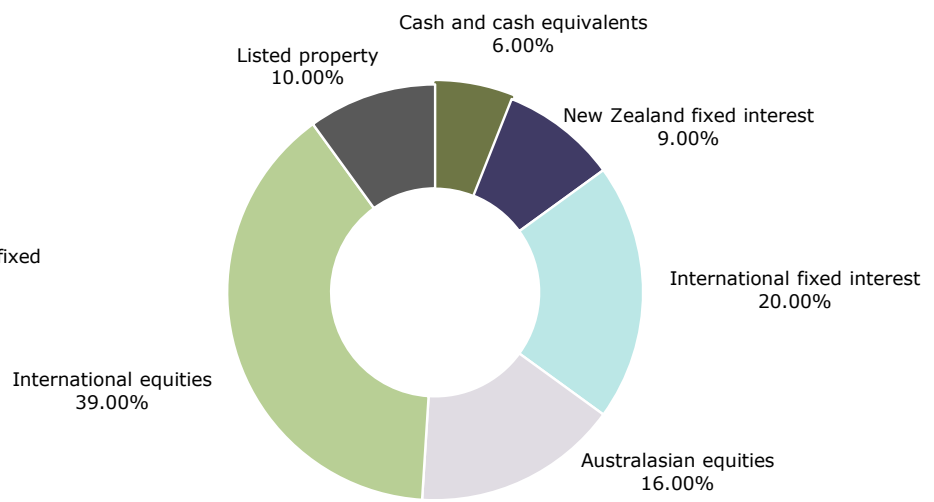
**Actual investment mix**

This shows the types of assets that the fund invests in.



**Target investment mix**

This shows the mix of assets that the fund generally intends to invest in.



### Top 10 investments

Name	Percentage of fund net assets	Type	Country	Credit rating (if applicable)
1 Cash Deposit (J.P. Morgan AUD)	1.29%	Cash and cash equivalents	Australia	A1
2 Visa Inc	0.92%	International equities	United States	
3 NZ Govt Stock 6.0% 2021	0.84%	New Zealand fixed interest	New Zealand	AA+
4 Cash Deposit (J.P. Morgan USD)	0.82%	Cash and cash equivalents	United States	A1
5 NZ Govt Stock 5.0% 2019	0.81%	New Zealand fixed interest	New Zealand	AA+
6 Precinct Property NZ Ltd	0.81%	Listed Property	New Zealand	
7 Kiwi Income Property Trust	0.78%	Listed Property	New Zealand	
8 A2 Corp Ltd	0.75%	Australasian equities	New Zealand	
9 Fisher and Paykel Healthcare	0.73%	Australasian equities	New Zealand	
10 Westpac Banking Corporation	0.68%	Australasian equities	Australia	

The top 10 investments make up 8.43% of the net asset value of the fund.

### Currency hedging

Asset class	Benchmark hedging rate	Current hedging level
Cash and cash equivalents	No foreign exchange exposure	-
New Zealand fixed interest	No foreign exchange exposure	-
International fixed interest	Benchmark 100% hedged	100%
Australasian listed property	Benchmark 100% hedged	100%
International listed property	Benchmark 100% hedged	100%
Australasian equities	Benchmark 50% AUD hedged (range of 0% -100%)	51%
International equities	Benchmark 65% hedged (range of 0% -100%)	66%

### Key personnel

This shows the directors and employees who have the most influence on investment decisions in relation to the fund.

Name	Current position	Time in current position	Previous or other current position	Time in previous or other current position
Paul Huxford <sup>2</sup>	Acting Chief Investment Officer, New Zealand	3 months		
Stuart Millar	Head of Diversified Portfolio Management, ANZ New Zealand Investments Limited	2 years and 11 months	Senior Capital Markets Manager, ANZ New Zealand Investments Limited	3 years and 4 months
Alan Clarke	Senior Mandate Research Manager, ANZ New Zealand Investments Limited	2 years and 11 months	Investment Analyst, ANZ Bank New Zealand Limited	8 years and 8 months
Maaiké van Tol	Asset Allocation Strategist, ANZ New Zealand Investments Limited	2 years and 10 months	Strategic Asset Allocation Specialist, NN Investment Partners	4 years and 9 months

### Further information

You can also obtain this information and some additional information from the offer register at [www.business.govt.nz/disclose](http://www.business.govt.nz/disclose).

### Notes

- The actual investment mix includes an "other" asset. This is the fund's investment in the private equity P.A Private Capital Fund 3.
- Paul Huxford was appointed Chief Investment Officer effective from 11 July 2018.



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